### Use Value, Exchange Value, Value, and Labor

- <u>Use Value</u>: The capacity of a commodity to satisfy human needs or wants.
  - A) Use value resides in the physical properties of a commodity.
  - B) Use value is a qualitative property.

#### Exchange Value:

- A) Qualitative meaning: the property that a commodity has of being exchangeable for other commodities.
- B) Quantitative meaning: the ratio at which a commodity is exchanged for other commodities.

<u>Value</u>: The common "substance" that every commodity contains that is expressed as (or underlies) exchange value.

## Use Value, Exchange Value, Value, and Labor (con't.)

- What creates value: When one abstracts from the specific use-value of a commodity and hence from its physical properties in which use-value resides what remains is that the commodity is a product of human labor.
- Conclusion: Human labor is the "substance of" or "creator of" value, which is turn is the common property that all commodities contain which is expressed as exchange value.
- Thus, the quantity of labor required to produce a commodity determines its value.
- <u>Distinction between value and labor</u>: Labor is a <u>process</u> that creates <u>value</u>, while value is an <u>attribute</u> of a commodity -- namely, the common "substance" that is expressed as (and determines) the exchange value of a commodity.

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## The Labor Theory of Value

Concrete (or useful) labor: labor with specific skills directed to producing a particular product.

Concrete labor creates use-value.

Abstract labor: labor in general.

Abstract labor creates value.

<u>Value and social relations</u>: Value expresses a social relation between the separate labors of different commodity producers.

<u>Direct labor</u>: the labor expended by workers producing the product.

<u>Indirect labor</u>: the labor expended by workers in producing the means of production used up in producing a product.

<u>Initial statement of labor theory of value</u>: The value of a CD is determined by the amount of abstract labor required to produce it.

Three Complications: conditions of production (technology), intensity of labor, and skill.

Refined statement of labor theory of value: The value of a CD is determined by the number of hours of labor, of average skill and intensity, that are required to produce the CD under normal conditions of production.

<u>"SNALT"</u>: Socially necessary abstract labor time – that is, labor time as defined in the "refined" statement of the labor theory of value.

Productivity of labor: number of units of a commodity produced per hour of (direct plus indirect) labor.

Price\* of a commodity: the exchange value of a commodity expressed in units of money.

\*Price as used here is different from "price of production" which will be introduced in section 3E.

Equal value exchanges for equal value.

 $L_C$  = hours required to produce a coat

 $L_{\rm M}$  = hours required to produce a unit of money (a dollar of money)

If  $Q_C$  coats exchange for  $Q_M$  units of money, then value of  $Q_C$  coats =  $Q_C$  x  $L_C$  =  $Q_M$  x  $L_M$ 

 $P_C$  = price of a coat (units of money that one coat exchanges for)  $1 \times L_C = P_C \times L_M$ 

Therefore,

$$P_C = L_C / L_M$$

If it takes 10 hours to make a coat and 2 hours to make a unit of money, then

 $P_C = 10$  hours per coat/2 hours per \$ = \$5 per coat

What role do demand and use-value play in Marxian value theory?

- 1. A commodity must have use-value to have value.
- 2. Use-value explains why exchange takes place.
- 3. Total demand determines the quantity of each commodity that will be produced and hence affects the allocation of resources.
- 4. The demand/supply relation can cause the market price to deviate from exchange value.
- 5. In the case of monopoly, demand plays a role in determining exchange value.